



333 South Beaudry Ave,  
Los Angeles, CA 90017  
Board of Education

---

## Welcome and Introductions

**033-25/26**

Facilities & Procurement Committee Meeting Presentations

**Attachments:** 10.28.25. - F&P Committee Presentations Updated

1. **Division of State Architect – Appreciation & Overview**

2. **MGT Report – District Next Steps**

3. **Procurement Updates**

**Public Comment**

Speakers sign up at the meeting

## Adjournment

The Committee may consider and act upon motions, Board Reports, or other business referred to it by the Board of Education. The Board of Education may also refer any item on this Order of Business for the consideration of a committee or meeting of the Board of Education. Requests for disability related modifications or accommodations shall be made 24 hours prior to the meeting to the Board Secretariat in person or by calling (213) 241-7002.

If you or your organization is seeking to influence an agreement, policy, site selection or any other LAUSD decision, registration may be required under the District's Lobbying Disclosure Code. Please visit [www.lausd.net/ethics](http://www.lausd.net/ethics) to determine if you need to register or call (213) 241-3330. Materials related to an item on this Order of Business distributed to the Board of Education are available for public inspection at the Security Desk on the first floor of the Administrative Headquarters, and at: <http://www.laschoolboard.org/01-31-12CIA>. Items circulated after the initial distribution of materials are available for inspection at the Security Desk.



## Board of Education Report

---

**File #:** 033-25/26, **Version:** 1  
**In Control:** Board of Education

---

**Agenda Date:** 10/28/2025

Facilities & Procurement Committee Meeting Presentations



# LA Unified Board of Education Facilities & Procurement Committee

## October 28, 2025

# Committee Purpose

The Facilities & Procurement Committee will examine District facilities and procurement processes and projects to promote public transparency and awareness. The committee will identify barriers and make recommendations to streamline and improve current policies and practice.

# Agenda

- Welcome & Introductions
- Division of State Architect Appreciation & Overview,
- Procurement Updates
- MGT Report – District Next Steps
- Public Comment



McKinley Avenue Elementary new library

## Previous Recommendations

1. Facilities Construction Cost & Time Comparison
2. Quantify Cost & Time Savings from Identified Improvements
3. Additional Review of Modular Structures
4. Specification Review Update
5. Explore Revenue Opportunities
6. Explore and Leverage Buying Contracts
7. Expanding the Scope of Qualified Bidders to at Least Three
8. Increase Maintenance & Operations Capacity
9. Continue to Explore Alternative Project Delivery Approaches

# Welcome & Introductions



Ribbon cutting at John Burroughs Middle School

# Ida Clair, California State Architect



---

LAUSD Board Meeting

# DSA: Looking Ahead to 2026

---

10.28.25

Ida A. Clair, FAIA  
State Architect



State Architect  
Ida A. Clair, FAIA, LEED AP BD+C, CASp

Deputy to the State Architect  
Kurt Cooknick

Principal Structural Engineer for  
Codes and Standards  
Diane Gould

Principal Architect for  
Codes and Standards  
Eric Driever, CASp

Chief of Administration  
Justin Smith

# DSA Regions

## Oakland Regional Office Manager:

Chris Morton, Principal Structural Engineer

## Sacramento Regional Office Manager:

Harlan Reymont, Principal Architect

## Los Angeles Regional Office Manager:

Douglas Humphrey, Principal Architect

## San Diego Regional Office Manager:

Ron LaPlante, Principal Structural Engineer



Design and  
Construction  
Oversight:  
Structural Safety  
Fire & Life Safety  
Access  
Compliance



**1,015 K–12  
School Districts**

9,985 Campuses



**73 Community College  
Districts** 116 Colleges

Plan Approval:  
Structural Safety  
Access Compliance



**State Essential  
Service Buildings**

Plan Approval:  
Access Compliance



**State Buildings, CSU, UC**



# 2025 Code Submittals

- \$42 Billion in state and local bonds passed in 2024.
- Code change coming January 1, 2026.
- LA schools affected by fire will have priority processing.
- 2025 Administrative Code effective April 2025.

# Project Submittals FY 25/26

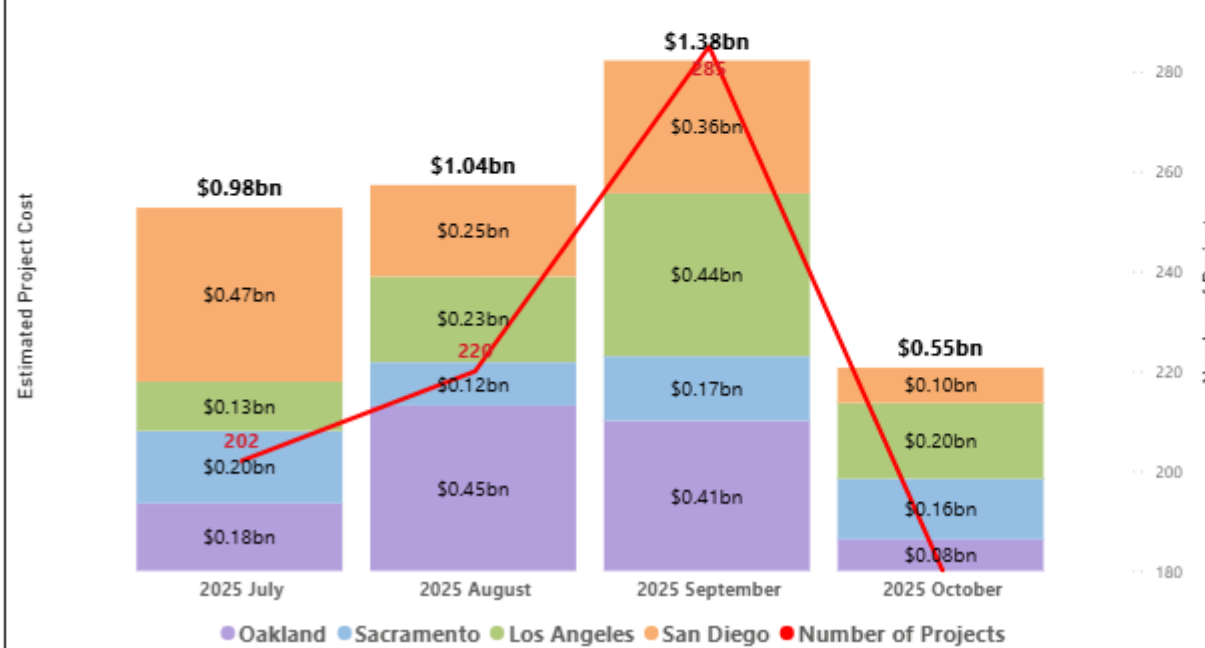


## Projects Received and Project Cost for FY: 2025/26

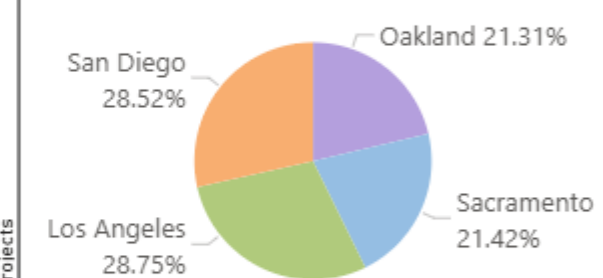
Reset Filters to  
Current FY

|                                       |                                         |                                             |                                             |                                           |                        |
|---------------------------------------|-----------------------------------------|---------------------------------------------|---------------------------------------------|-------------------------------------------|------------------------|
| Total Project Received<br><b>887</b>  | Oakland Project Received<br><b>189</b>  | Sacramento Project Received<br><b>190</b>   | Los Angeles Project Received<br><b>255</b>  | San Diego Project Received<br><b>253</b>  | Regional Office<br>All |
| Total Project Cost<br><b>\$3.95bn</b> | Oakland Project Cost<br><b>\$1.12bn</b> | Sacramento Project Cost<br><b>\$652.18M</b> | Los Angeles Project Cost<br><b>\$1.01bn</b> | San Diego Project Cost<br><b>\$1.17bn</b> | Fiscal Year<br>2025/26 |

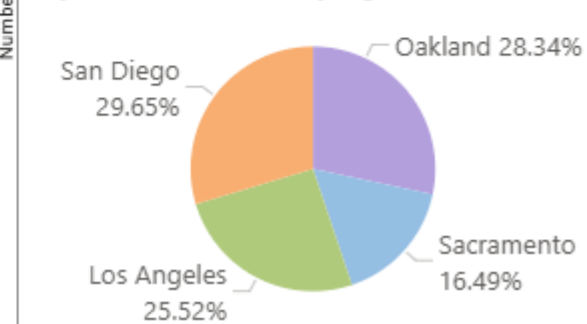
### Project Cost and Received - Origination Region



### Projects Received Distribution by Regional Office



### Project Costs Distribution by Regional Office



# Work On Our Desks



## App Received September 2025

| Regional Office | Est. Pr. Cost             |
|-----------------|---------------------------|
| Oakland         | \$406,359,290.30          |
| Sacramento      | \$174,347,357.35          |
| Los Angeles     | \$440,223,855.80          |
| San Diego       | \$359,085,096.74          |
| <b>Total</b>    | <b>\$1,380,015,600.19</b> |

**Oakland App Received**  
**65**

**Sacramento App Received**  
**59**

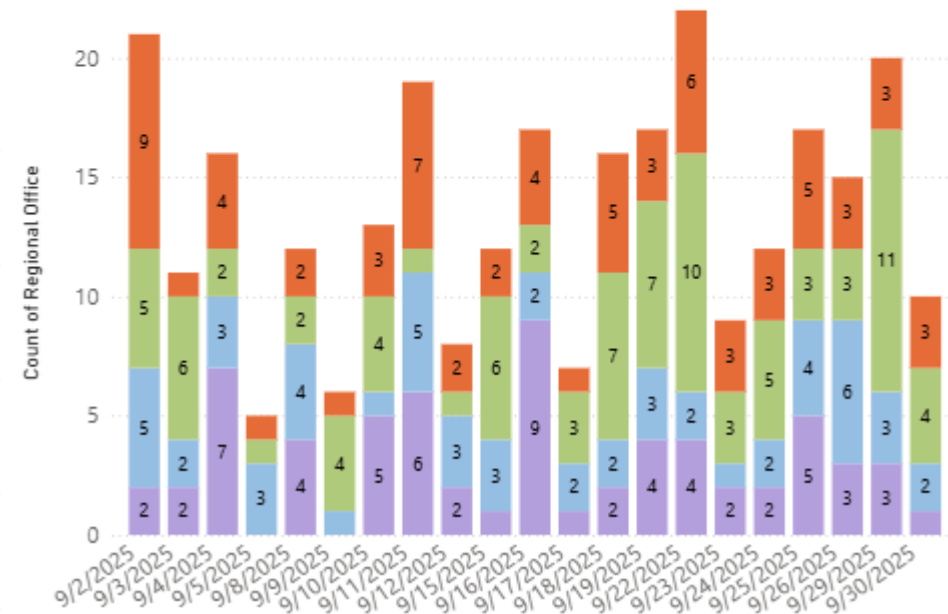
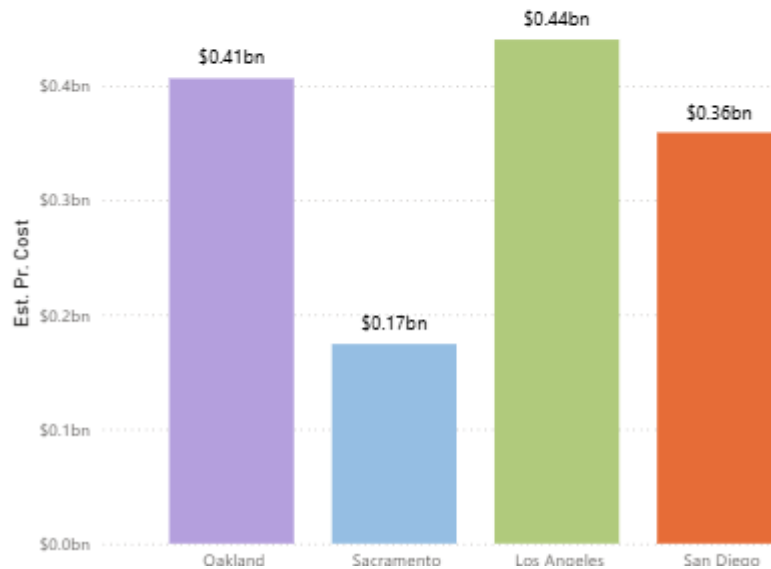
**Los Angeles Received**  
**90**

**San Diego Received**  
**71**

**Number of App Received**  
**285**

Regional Office  
Multiple selections

● Oakland
 ● Sacramento
 ● Los Angeles
 ● San Diego



# Work On Our Desks

| Regional Office | Est. Pr. Cost           |
|-----------------|-------------------------|
| Oakland         | \$84,921,345.25         |
| Sacramento      | \$164,473,044.20        |
| Los Angeles     | \$204,591,734.05        |
| San Diego       | \$95,548,444.75         |
| <b>Total</b>    | <b>\$549,534,568.25</b> |

Oakland App  
Received

42

Sacramento App  
Received

45

Los Angeles  
Received

45

San Diego  
Received

48

Number of App  
Received

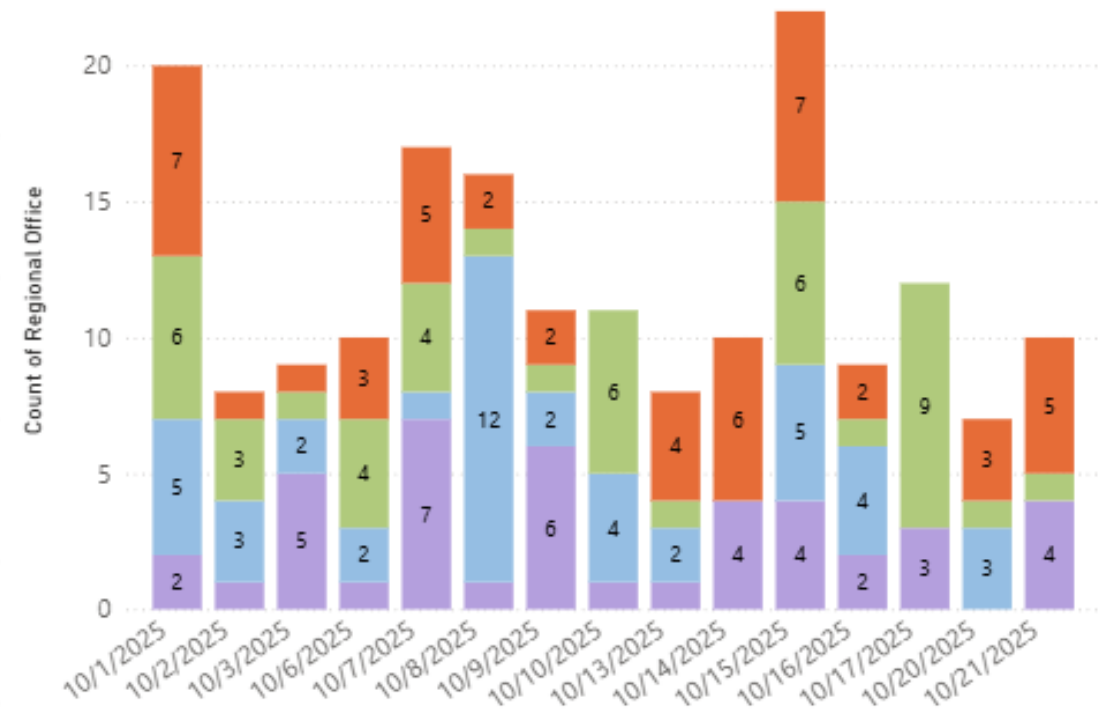
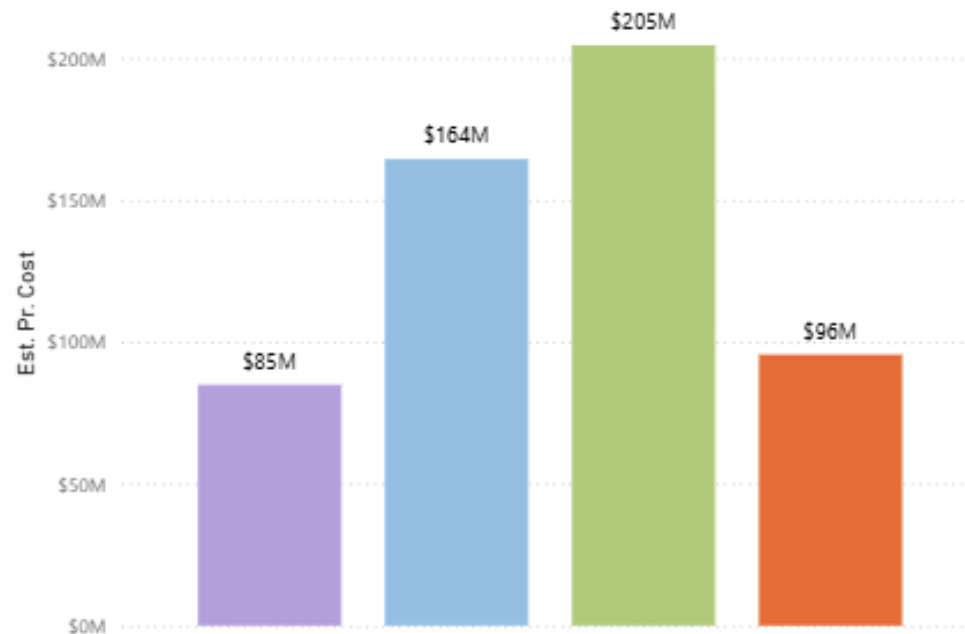
180

Regional Office

Multiple selections



● Oakland
 ● Sacramento
 ● Los Angeles
 ● San Diego



# Projected Submittals:

## October 2025

| Oct 2025       |            |                  |                   |                         |
|----------------|------------|------------------|-------------------|-------------------------|
| REGION         | # PROJECTS | # PROJECTS RATIO | EST. PROJECT COST | EST. PROJECT COST RATIO |
| Week Of        |            | 10/01/2025       | 10/04/2025        |                         |
| OAKLAND        | 6          | 31.6%            | \$2,605,626.25    | 2.3%                    |
| SACRAMENTO     | 5          | 26.3%            | \$76,979,000.00   | 68.1%                   |
| LOS ANGELES    | 3          | 15.8%            | \$18,848,388.00   | 16.7%                   |
| SAN DIEGO      | 5          | 26.3%            | \$14,541,000.00   | 12.9%                   |
| TOTALS         | 19         | 100.0%           | \$112,974,014.25  | 100.0%                  |
| Week Of        |            | 10/05/2025       | 10/11/2025        |                         |
| OAKLAND        | 10         | 23.3%            | \$15,902,201.00   | 14.9%                   |
| SACRAMENTO     | 12         | 27.9%            | \$19,626,680.00   | 18.4%                   |
| LOS ANGELES    | 12         | 27.9%            | \$43,983,649.81   | 41.2%                   |
| SAN DIEGO      | 9          | 20.9%            | \$27,145,103.00   | 25.5%                   |
| TOTALS         | 43         | 100.0%           | \$106,657,633.81  | 100.0%                  |
| Week Of        |            | 10/12/2025       | 10/18/2025        |                         |
| OAKLAND        | 9          | 27.3%            | \$4,195,108.00    | 3.2%                    |
| SACRAMENTO     | 7          | 21.2%            | \$27,705,805.00   | 21.1%                   |
| LOS ANGELES    | 12         | 36.4%            | \$73,885,599.49   | 56.4%                   |
| SAN DIEGO      | 5          | 15.2%            | \$25,268,500.00   | 19.3%                   |
| TOTALS         | 33         | 100.0%           | \$131,055,012.49  | 100.0%                  |
| Week Of        |            | 10/19/2025       | 10/25/2025        |                         |
| OAKLAND        | 9          | 20.9%            | \$23,528,309.00   | 15.8%                   |
| SACRAMENTO     | 14         | 32.6%            | \$42,913,000.00   | 28.8%                   |
| LOS ANGELES    | 14         | 32.6%            | \$41,462,943.00   | 27.9%                   |
| SAN DIEGO      | 6          | 14.0%            | \$40,875,483.00   | 27.5%                   |
| TOTALS         | 43         | 100.0%           | \$148,779,735.00  | 100.0%                  |
| Week Of        |            | 10/26/2025       | 10/31/2025        |                         |
| OAKLAND        | 13         | 20.6%            | \$41,807,807.00   | 0.0%                    |
| SACRAMENTO     | 7          | 11.1%            | \$9,627,513.00    | 0.0%                    |
| LOS ANGELES    | 26         | 41.3%            | \$329,892,641.00  | 0.0%                    |
| SAN DIEGO      | 17         | 27.0%            | \$67,678,523.77   | 0.0%                    |
| TOTALS         | 63         | 100.0%           | \$449,006,484.77  | 100.0%                  |
| MONTHLY TOTALS |            |                  |                   |                         |
| OAKLAND        | 47         | 23.4%            | \$88,039,051.25   | 9.3%                    |
| SACRAMENTO     | 45         | 22.4%            | \$176,851,998.00  | 18.6%                   |
| LOS ANGELES    | 67         | 33.3%            | \$508,073,221.30  | 53.6%                   |
| SAN DIEGO      | 42         | 20.9%            | \$175,508,609.77  | 18.5%                   |
| TOTAL          | 201        | 100.0%           | \$948,472,880.32  | 100.0%                  |

# Projected Submittals:

## November 2025

As of October 8, 2025

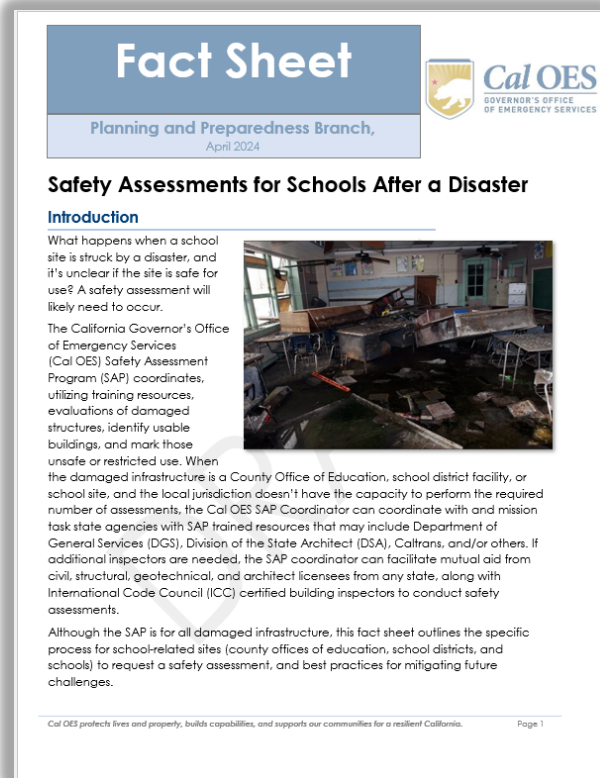
| Nov 2025                      |            |                  |                    |                         |
|-------------------------------|------------|------------------|--------------------|-------------------------|
| REGION                        | # PROJECTS | # PROJECTS RATIO | EST. PROJECT COST  | EST. PROJECT COST RATIO |
| Week Of 11/01/2025 11/08/2025 |            |                  |                    |                         |
| OAKLAND                       | 12         | 19.0%            | \$53,468,763.00    | 9.0%                    |
| SACRAMENTO                    | 13         | 20.6%            | \$50,572,850.00    | 8.5%                    |
| LOS ANGELES                   | 18         | 28.6%            | \$354,307,694.00   | 59.4%                   |
| SAN DIEGO                     | 20         | 31.7%            | \$137,874,539.00   | 23.1%                   |
| TOTALS                        | 63         | 100.0%           | \$596,223,846.00   | 100.0%                  |
| Week Of 11/09/2025 11/15/2025 |            |                  |                    |                         |
| OAKLAND                       | 16         | 23.5%            | \$59,200,318.00    | 20.6%                   |
| SACRAMENTO                    | 12         | 17.6%            | \$26,315,360.00    | 9.2%                    |
| LOS ANGELES                   | 13         | 19.1%            | \$100,798,534.00   | 35.1%                   |
| SAN DIEGO                     | 27         | 39.7%            | \$100,553,242.00   | 35.1%                   |
| TOTALS                        | 68         | 100.0%           | \$286,867,454.00   | 100.0%                  |
| Week Of 11/16/2025 11/22/2025 |            |                  |                    |                         |
| OAKLAND                       | 25         | 27.5%            | \$167,695,229.00   | 29.0%                   |
| SACRAMENTO                    | 13         | 14.3%            | \$47,807,413.00    | 8.3%                    |
| LOS ANGELES                   | 26         | 28.6%            | \$215,244,102.00   | 37.2%                   |
| SAN DIEGO                     | 27         | 29.7%            | \$147,142,054.00   | 25.5%                   |
| TOTALS                        | 91         | 100.0%           | \$577,888,798.00   | 100.0%                  |
| Week Of 11/23/2025 11/29/2025 |            |                  |                    |                         |
| OAKLAND                       | 10         | 29.4%            | \$7,836,326.00     | 6.8%                    |
| SACRAMENTO                    | 9          | 26.5%            | \$31,800,389.15    | 27.7%                   |
| LOS ANGELES                   | 8          | 23.5%            | \$36,782,287.00    | 32.0%                   |
| SAN DIEGO                     | 7          | 20.6%            | \$38,353,861.00    | 33.4%                   |
| TOTALS                        | 34         | 100.0%           | \$114,772,863.15   | 100.0%                  |
| Week Of 11/30/2025 11/30/2025 |            |                  |                    |                         |
| OAKLAND                       | 0          | 0.0%             | \$0.00             | 0.0%                    |
| SACRAMENTO                    | 0          | 0.0%             | \$0.00             | 0.0%                    |
| LOS ANGELES                   | 0          | 0.0%             | \$0.00             | 0.0%                    |
| SAN DIEGO                     | 0          | 0.0%             | \$0.00             | 0.0%                    |
| TOTALS                        | 0          | 0.0%             | \$0.00             | 0.0%                    |
| MONTHLY TOTALS                |            |                  |                    |                         |
| OAKLAND                       | 63         | 24.6%            | \$288,200,636.00   | 18.3%                   |
| SACRAMENTO                    | 47         | 18.4%            | \$156,496,012.15   | 9.9%                    |
| LOS ANGELES                   | 65         | 25.4%            | \$707,132,617.00   | 44.9%                   |
| SAN DIEGO                     | 81         | 31.6%            | \$423,923,696.00   | 26.9%                   |
| TOTAL                         | 256        | 100.0%           | \$1,575,752,961.15 | 100.0%                  |

- To determine if submission to DSA is required.
- To determine if project is exempt.
- To discuss schedule.
- To discuss code interpretations.
- To discuss new code requirements.



## Free Pre-Application Meetings

# Emergency Planning and Preparedness



## With No Declared Emergency:

- Contact your local DSA Regional Office for assistance.

## If Governor declares an emergency:

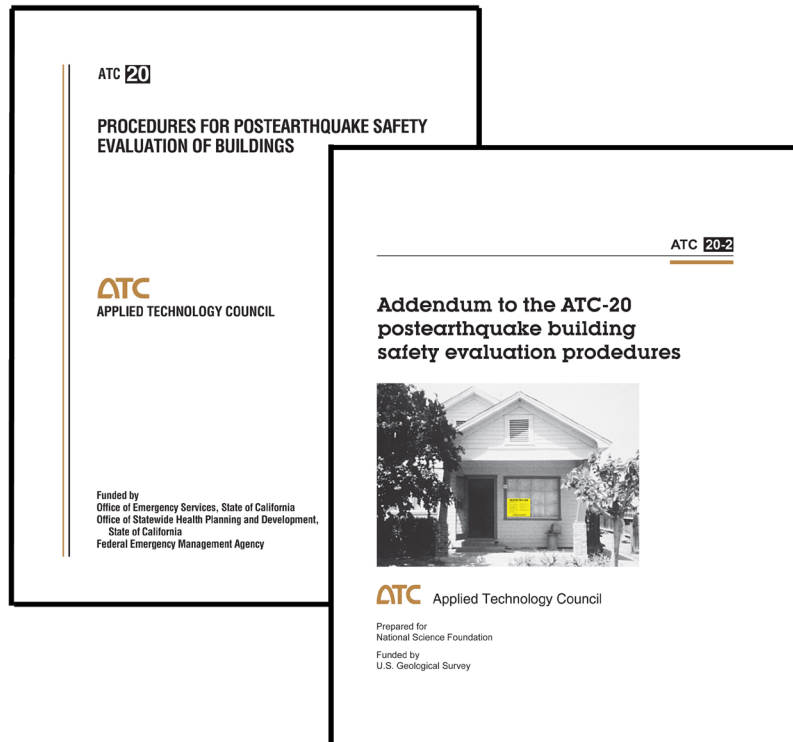
- Request assistance from local enforcement entity who will dispatch a DSA SAP through CalOES.

Video available:

[Planning for and Addressing Natural Disasters](#)

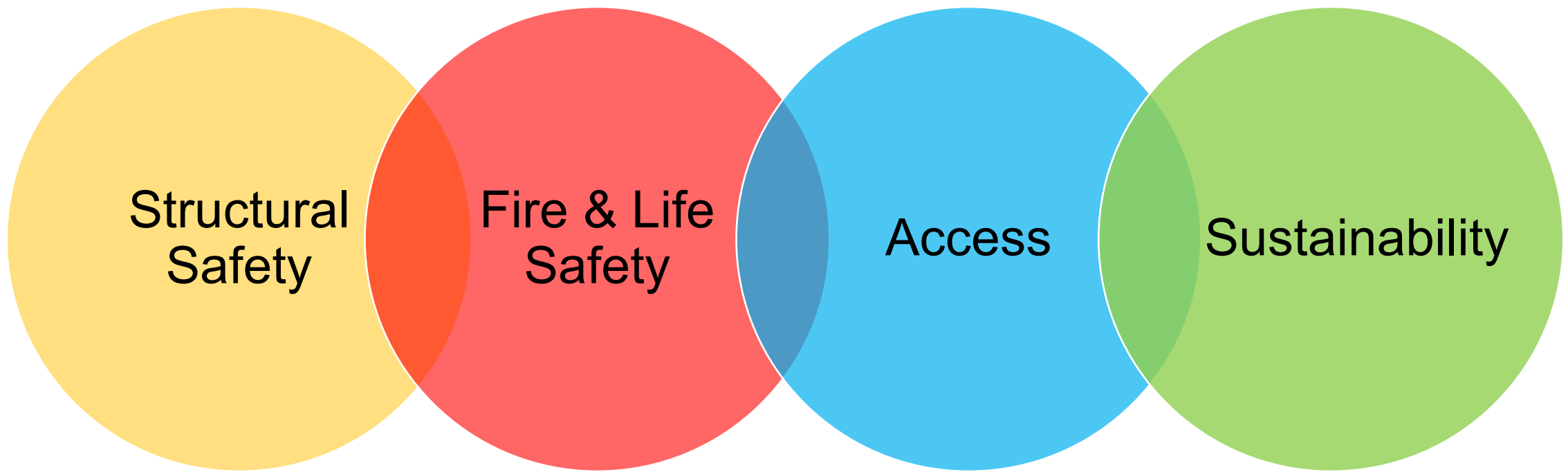
## Safety Assessments for Schools After a Disaster

# Safety Assessment Professional Program (SAP)



**SAP Training:** A postearthquake safety evaluation of buildings training based on ATC-20 series of documents that also incorporates requirements of the California Office of Emergency Services (CalOES) Safety Assessment Program (SAP). This training includes considerations for safety evaluations following wind, blast, and flood events, evaluation of non-building engineered structures (bridges, pipelines, etc.), and the post-disaster organization and procedures used in California.

**Certification:** Participants who are registered engineers, architects, and building inspectors may apply for the SAP photo identification card upon completion of the training and make themselves available to provide mutual aid following a California earthquake.



Look Ahead to 2026

# DSA Collaboration and Accelerated Reviews for Emergency School Rebuilding

- Emergency placement of Relocatable Buildings (DSA IR A-1)
- Pre-application Meetings (Form 94)
- Collaborative Process (BU 09-07 Similar)
  - Formal – review DD, 50%CD, etc.
  - Informal – multiple pre-application meetings.
- Increments
  - Site grading, utilities, infrastructure.
  - Buildings.
- Multiple plan reviewers assigned.
- Release Bluebeam Session early:
  - View comments prior to completion of all 3 disciplines.
  - Requires discussion with design team and permitted case by case.
- Back Check
  - Skip Phase I back check (if no major comments).



# Sustainable Schools Program



- New Staff in HQ Sustainability Unit:
  - Regional Sustainability Architect at each Regional Office.
  - Duties and responsibilities include attending pre-app meetings, act as a resource to the Districts and design team, provide sustainability review at intake, verify OTC PC applications, and provide PC review.
- OPSC's Prop 2 Supplemental Energy Efficiency Grant
  - HQ will assist OPSC with review of grants submissions while project is in review with DSA. DSA will review OPSC CHPS score card narrative and/or energy compliance documents and will post score and/or percentage above energy compliance on eTracker and provide a letter to OPSC and District.

# eTracker Modernization Phase 1

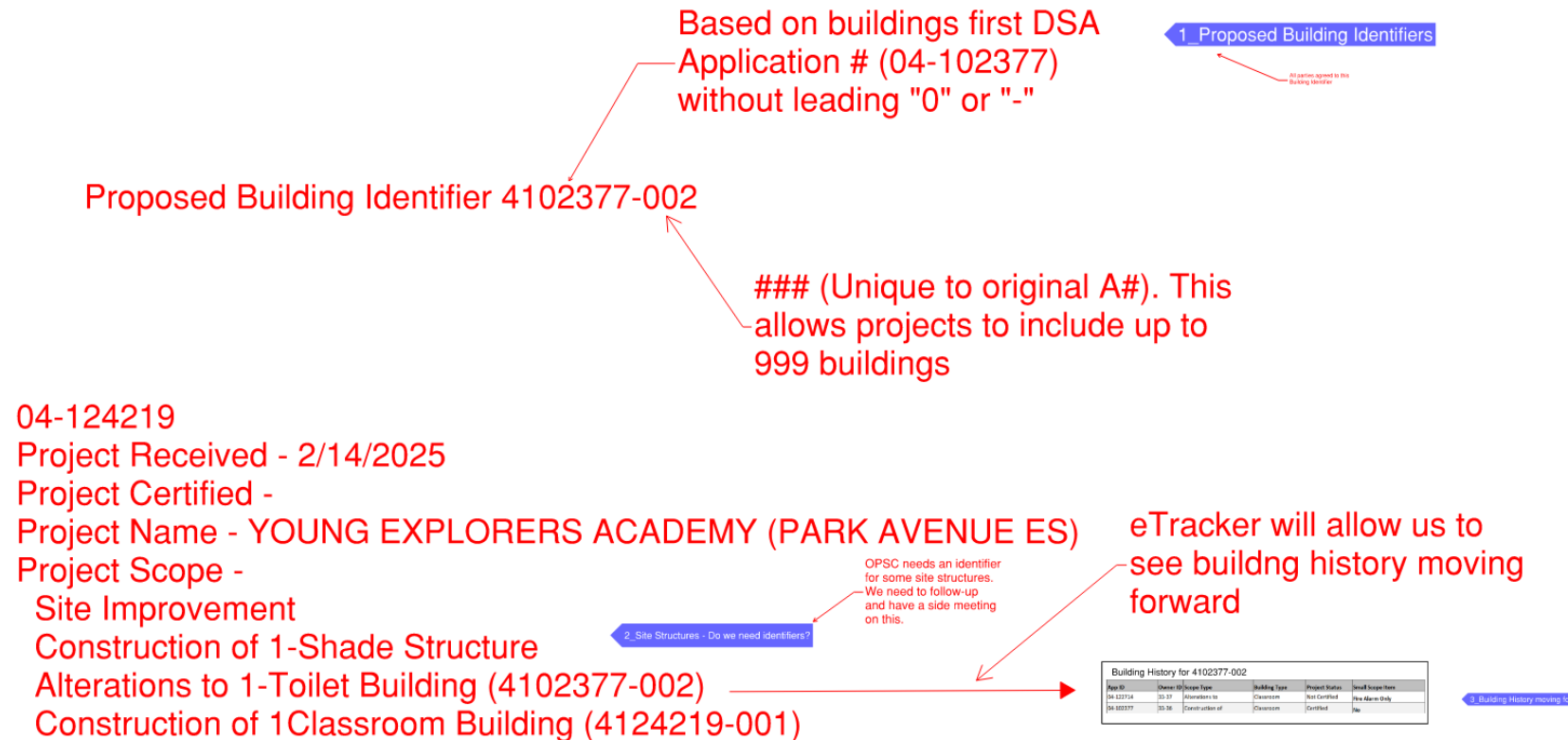
---

- Modernize existing eTracker functionality
- Data Migration from existing eTracker
- Document storage
- Most-used forms (i.e. DSA-1 and DSA 100)
- Client log-in and workflow tracking on dashboards
- Phase 1 will include master plan requirements as required by AB 247 (Prop 2)
  - Master plan includes unique building identifiers
  - Submission of master plan to OPSC
  - eTracker being built to implement this and communicate data with OPSC and CDE

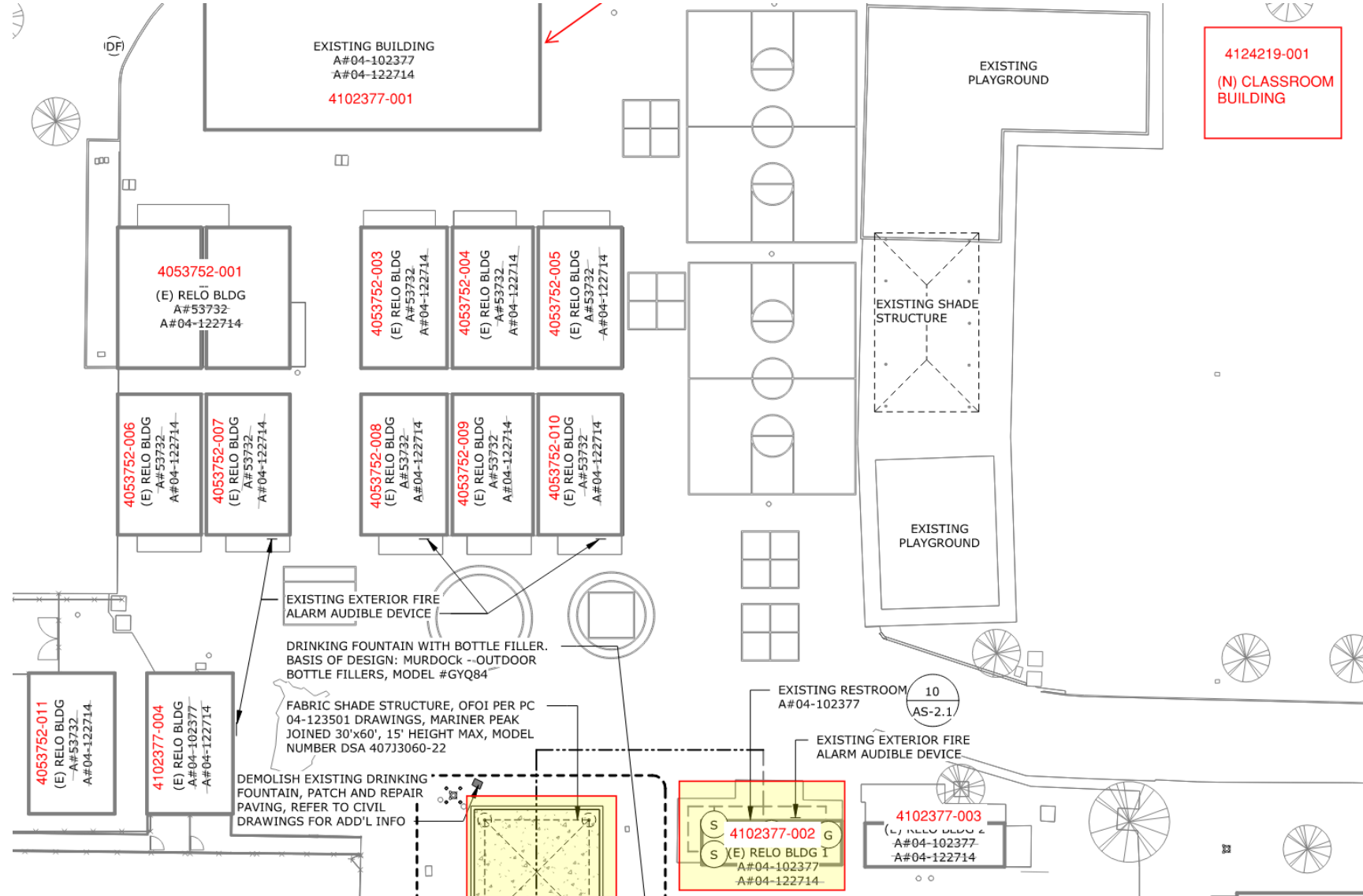


# eTracker Modernization Phase 1

DSA's preliminary proposal for a Generating a Unique Building ID. (Note the ID will remain the same for the life of the building)



# eTracker Modernization Phase 1



# Project Inspector Exams 2025

---

- Expedited application processing time.
- Significant increase in exam frequency to 11 per year.
- Scoring efficiencies implemented and results are going out in 3-4 weeks after the exam date or sooner.



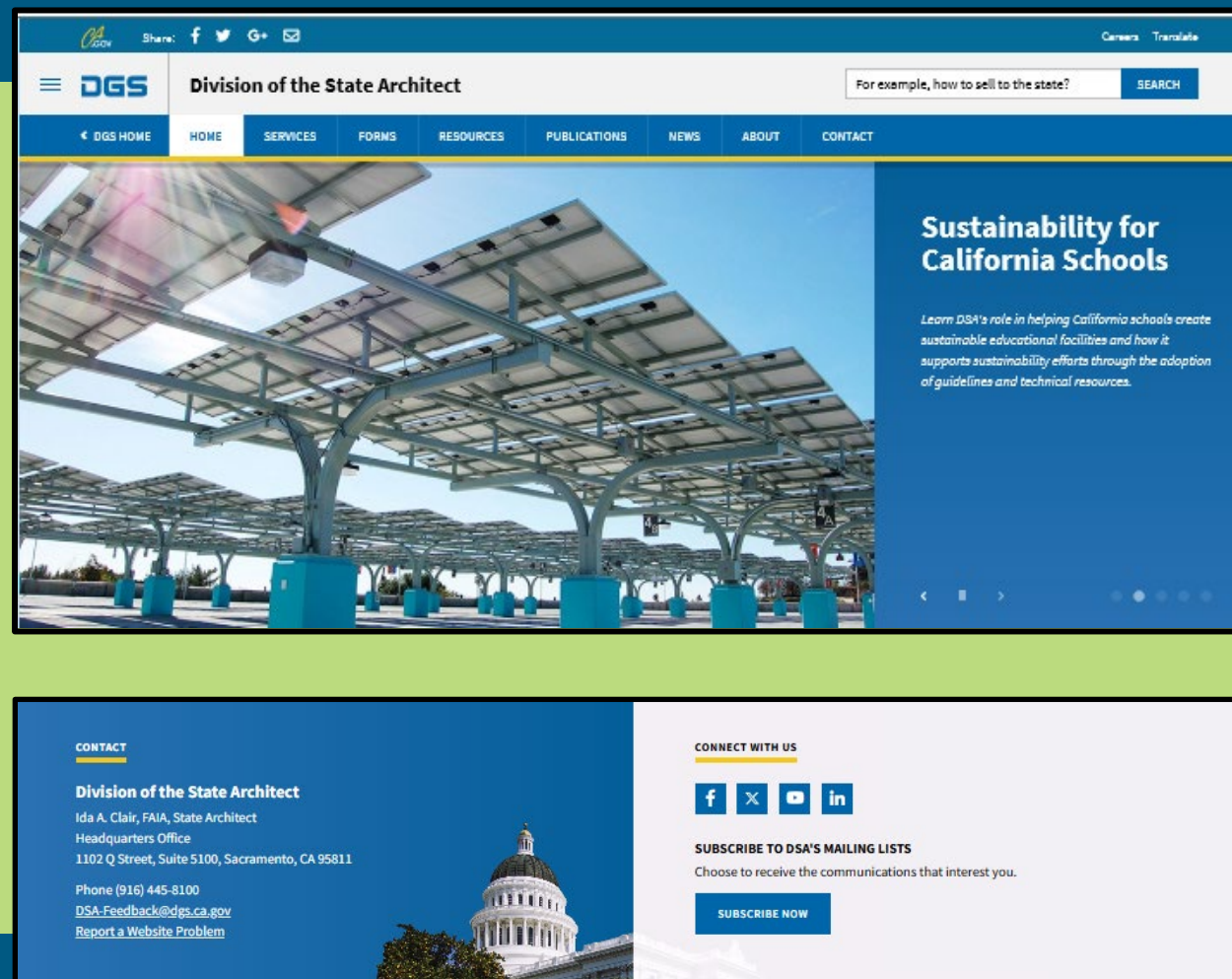
# Proposed Project Inspector Exam Improvements

---

Anticipated launch January 2027:

- ICC California Commercial Building Inspector Certification required for eligibility, plus demonstrative experience for each inspector class.
- Examination by class on DSA policies and procedures related to construction, administered by ICC at Pearson Vue testing centers.
- 2-part plan review exam in DSA offices: Structural Safety and Architectural
- Cost for examination process not to exceed present costs; however, retaking an exam will require an applicable exam fee.

# SUBSCRIBE TO OUR MAILING LIST!



DSA

# DSA Q&A



# District Response to Construction Outcomes Study

**MGT**

## LAUSD Construction Outcomes

Facilities and Procurement Committee  
Meeting

April 22, 2025





**LAUSD**  
UNIFIED



# Facilities Update

Follow-Up to Construction  
Outcomes Study

Facilities and Procurement  
Committee Meeting  
October 28, 2025

# Executive Summary

- Facilities is implementing a comprehensive improvement strategy to strengthen project delivery, cost control, and contractor diversity.
- Actions undertaken complement findings from the MGT Study.
- Many of the MGT's study recommendations aligned with initiatives already in progress, including performance metrics, expanded contractor engagement, specifications and policy updates, and stronger oversight.
- Ongoing efforts include continuing to update specifications, developing new performance metrics, expanding the contractor pool, and institutionalizing reforms through policy adoption and regular review cycles.

# Purpose of MGT Study

- Compare LAUSD's current practices and operational effectiveness with industry standards and peer K–12 educational construction programs.
- Provide decision-makers with clear, data-driven insights into the factors driving project costs and schedule delays.
- Analyze data from 10 completed projects (2022–2024), including timelines, budgets, bid results, and scope changes. Project types include Campus Modernizations, Roofing & HVAC Replacements, and ADA Accessibility Upgrades.

# Macroeconomic & Peer Comparison Findings

- 10 projects analyzed were initiated between 2016 and 2022.
  - Construction cost escalation in Los Angeles increased by 38.4% from 2016–2022 and an additional 9.4% from 2022–2024.
- The projects had an average 42% increase over initial budgets.

**Compared to peer agencies, LAUSD projects remained more closely aligned with their original budgets.**

# Macroeconomic & Peer Comparison Findings

- Contractor availability is limited in Los Angeles County, with fewer contractors per capita than neighboring counties, resulting in reduced competition and higher pricing.
- HVAC project costs per sq. ft. were generally consistent with peer agency projects.

**LAUSD dedicates a higher percentage of funding to direct construction costs versus soft costs: 86% of total project costs, compared to 70% among peer programs, indicating strong cost efficiency.**

# Facilities Bond Program Overview

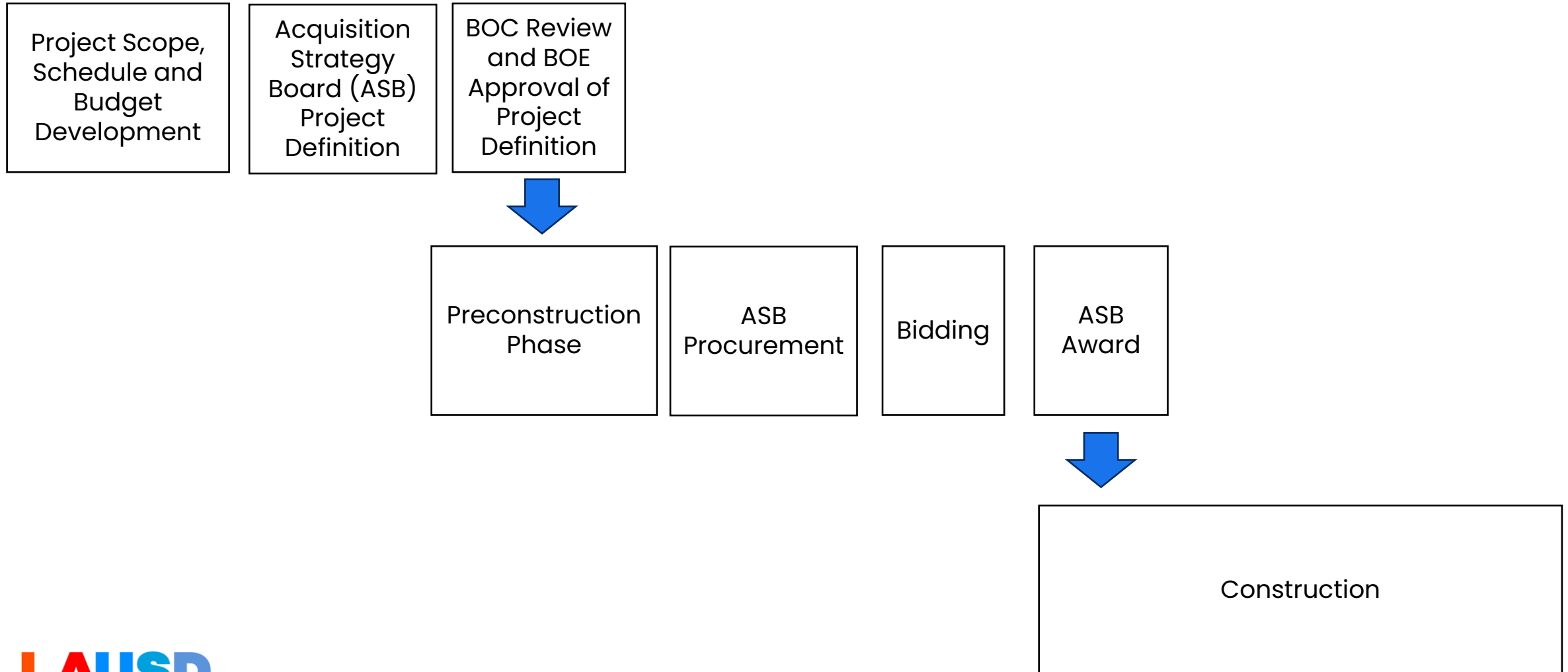
## Since Inception of the Bond Program

Completed over 24,700 new construction, addition and modernization projects valued at \$19.5 billion since 1997.

## Today

- 262 projects valued at approx. \$4.4 billion under construction
- 753 projects valued at \$5.2 billion in pre-construction
- \$6.1 billion of projects not yet authorized

# Facilities Project Lifecycle Overview



# Acquisition Strategy Board (ASB) Process

- ASB is a Facilities Review and Approval Board that meets bi-monthly. Projects are presented, discussed, and coordinated at various stages.

**Step 1 – Daylighting** (optional)

**Step 2 – Project Definition**

**Step 3 – Procurement Method**

**Step 4 – Bid Award**

- Before each ASB meeting, Program Controls reviews scope, schedule, budget, funding, and procurement strategy, adjusting or elevating to CFE's Office, as necessary.
- A unanimous vote must be achieved before the project can proceed to Board and Bond Oversight Committee for approval.
  - Voting members: Representatives from 4 Facilities Branches & Facilities Contracts.
  - Non-voting participants: Office of General Counsel, Office of Environmental Health and Safety, Bond Oversight Committee, Office of Inspector General.

# Strategic Execution Plan

- All Bond projects are presented to the Bond Citizens' Oversight Committee for Review and Recommendation and to the Board of Education for Approval.
  - Required to include Project Scope, Schedule and Budget.
- Strategic Execution Plan is a living document including all BOE approved amendments and complete financial & project history of Bond Program.
- Includes School Upgrade Program and all Board Approved funding allocations Managed by Facilities.



**LAUSD**  
**UNIFIED**

# **Key Recommendations & Facilities Actions/Plans**

# Establish Key Performance Indicators

## Performance Tracking & Metrics

- Facilities tracks 40+ key metrics across the program.
  - Ex: Construction Document Progress, Division of State Architect Submittals, Construction Starts/Completions, Safety, Change Orders, Invoice Processing
- Regular performance reviews measure progress and identify new areas for increased focus. (Monthly, Quarterly, Annually).
- New KPIs are being introduced to align with policy changes to support continuous improvement at the branch level.

# Establish Key Performance Indicators

## Oversight & Accountability

- All projects undergo routine reviews of budget, scope, and schedule throughout their life-cycles.
  - Reviews special schedule considerations and verifies that the schedule includes the intended procurement method and challenging phasing & logistics
  - Ensures intended scope is included in construction cost estimates
- Additional oversight being introduced via periodic Focus Review Sessions for projects requiring closer examination due to exceptional scope or budget increases.

# Internal Controls Opportunities

## Facilities Focus Review Sessions

- Periodic in-depth reviews of programs and/or projects with known issues during project development, design, prior to bid, under construction.
  - Preconstruction project selection based on metrics such as significant scope changes, increased cost estimates, schedule changes or delays.
  - Under construction project selection based on high change order rates or projections.
- Project team presents project issues and challenges to senior management with recommendations for course corrections, alternatives, and lessons learned.

# Change Management Challenges

## **Occupied schools and unforeseen conditions are challenges to construction:**

- Majority of project sites and buildings are 50–100 years old, which increases complexity and unforeseen conditions.
- Projects are delivered on operational school campuses, requiring additional coordination, safety measures, and phased work.
- As-built drawings and utility maps are often outdated or incomplete, and past repairs are frequently undocumented.
- Project scope can expand due to stakeholder requests, utility provider requirements, policy updates, or changes in available building materials.
- Lengthy complex projects may be impacted by new regulations, policy shifts, and unexpected building system failures that did not exist at project inception.

# Change Management Facilities Actions

## **Actions taken to address scope changes during design and construction:**

- Formed a cross-division Task Force (Asset Management, Maintenance and Operations, and Project Execution) to analyze change orders from projects completed in 2024 and 2025.
  - Identified common change orders and shared Lessons Learned across departments while recommending updates to policies and procedures.
- Engaged underground utility subcontractors to gather recommendations, including using potholing in addition to ground-penetrating radar (GPR).
- Implemented construction allowances for unforeseen asbestos-containing materials in underground and inaccessible building areas.

# Change Management Facilities Actions

## **Actions taken to address scope changes during design and construction:**

- Expanded engagement efforts in 2024–2025 to gather insight from General Contractors, Subcontractors, and Architecture and Engineering Consultants.
- Increased management sign-offs during pre-construction with a focus on a revised and updated due diligence checklist.
- Improved documentation for records of changes during construction.

# Pre-Design Due Diligence Improvements

## Process Improvements Implemented:

- Increased use of destructive testing, pot-holing, camera documentation, and ground penetrating radar (GPR) to verify hidden conditions.
- Established formal document reviews with design-build teams.
- Consistent approach to site walks with design teams to confirm existing conditions.

## Additional Opportunities for Improvements:

- New procedure for proper retrieval & review of record drawings.
- Develop checklist for how to identify areas requiring testing.
- Develop scope template for testing contract and identify methods to execute testing, i.e., in-house, Job Order Contracting, B-Letter.

# Encourage More Contractors

## Increased Focus on Expanding Contractor Pool

- Over the past 2–3 years, we've prioritized expanding and diversifying pool of qualified contractors.
- Emphasis on increasing engagement and maintaining open dialogue.

## Targeted Stakeholder Meetings

- Regular small-group meetings with key organizations
  - Ex: Associated General Contractors of California (AGC), International Brotherhood of Electrical Workers, National Electrical Contractors Assoc.

## Broader Construction Industry Forums

- Invited panel speakers at conferences held by industry organizations/assoc.
  - Ex: AGC, Asian American Architects and Engineers Association, American Institute of Architects, Design-Build Institute of America, Los Angeles, CASH (California's – Coalition for Adequate School Housing)

# Encourage More Contractors

## Expanded Engagement Tactics

- Open questionnaires/surveys with both large and small General Contractors.
- Executive-level meetings with major Contractors.
- Workshops focused on specifications and standards for mechanical, electrical, and energy management systems.

## Outreach to New and Existing Contractors

- Continued outreach to General Contractors not yet working with the District.
- Engagement with current and prospective Mechanical and Electrical subs.
- Meetings with signatory unions under the Project Stabilization Agreement to share process improvements.

# Encourage More Contractors

## **Small Business Program**

Provides Small Business Enterprise (SBE) firms with info & access to compete for goods contracts, architecture, engineering, and professional services contracts

## **Outreach Activities**

Industry Forums, Vendor Fairs, Symposiums Hosted by Elected Officials, Local Communities and other Organizations

## **Education and Advocacy**

Small Business Advisory Council

## **Small Business Boot Camps**

- Conducted Bi-Annually: Spring and Fall.
- Helps to expand the District's pool of qualified contractors

# Policy and Procedure Updates

- Organizational Realignment
  - Project Design and Construction Management Assignments by Value and Complexity
- Focus on Fair Change Order Cost Estimating Escalation Process
- Change Order support for Fair Cost Estimating will have 3 consultant firms starting Nov. 2025 to improve process timelines
- Prioritize resolution of aging Change Orders

# Specifications Update

- All recommended revisions to Mechanical and Electrical specifications were incorporated by the end of Q3 2025, affecting more than 50% of the related specification sections.
- Emergency Management System (EMS) specifications have been updated; revisions are currently under review and final issuance is expected by the end of Q4 2025.
  - Specifications updated with subcontractors, engineers and internal resource input to reduce system complexities and reduce costs.
- Approximately 88 non-Mechanical and Electrical specification sections have been published. An additional 164 sections are scheduled for completion this year.

# Specifications Update

- Twenty-two (22) Communication, Electronic Safety, and Security specification sections are under review by LAUSD Information Technology Services, with publication anticipated by mid year 2026.
- Tracking market availability of reliable, energy-efficient building equipment and components.
- By updating and adding specification sections, LAUSD expects to reduce deviation requests by 75% by Q3 2025.
- Updates to 27 General Conditions Specifications, covering 95% of all sections, are expected to be completed by the end of 2025.

# Technology, Data & Process Improvements

- Robust technology platforms deployed to track program and project status.
- Ongoing staff training and tool enhancements to improve operational efficiency and data analysis.
- Business process improvements underway, including development of online workflows to streamline collaboration.

# Focus on Opportunities to Reduce Costs

## Continuing Efforts

- Reduce scale and duration of projects
- Reduce interim facilities requirements
- Evaluate pros and cons of procurement strategies
- Evaluate Constructability Review process
- Continue to strengthen cross-departmental coordination and communication
- Enhance new hire on-boarding and staff training

# Key Takeaways

- Findings confirm Los Angeles market challenges are substantial, yet LAUSD compares favorably to peer districts, and its overall project delivery is cost efficient when evaluating hard construction costs versus soft costs.
- Performance metrics through design and construction require ongoing attention and correction to realize continuous improvement in project delivery.
- Expanded pre-design due diligence, focus reviews, and cross-division collaboration reduce change orders and improve schedule reliability.
- Targeted outreach and small-business initiatives continue to encourage contractor participation.
- Ongoing specification updates, process improvements and staff training ensure reforms remain responsive to evolving standards and market conditions.



**LAUSD**  
**UNIFIED**

# Questions

# Procurement Updates

## Procurement Services Division

Cost-Effective  
Procurement



Compliance &  
Integrity



Responsive Support  
& Collaboration



Delivering **Value**. Building **Trust**. Serving **Schools**.



# Procurement Services Division

---

Making it Easier to do Business with LAUSD

Facilities & Procurement Committee  
October 28, 2025



## Procurement Services Division

Making it Easier to do Business with LAUSD

### PRESENTATION TOPICS

- 1 Simplifying purchasing policy and processes
- 2 Internal and external engagement
- 3 Ongoing improvement opportunities

# Procurement Services Division

Making it Easier to do Business with LAUSD

## SIMPLIFYING PURCHASING POLICY AND PROCESSES



**Policy and  
Procedures for  
District Fuel Credit  
Card**

BUL-100823.0

June 16, 2025



**Fingerprinting and  
Criminal Background  
Compliance for  
Contractors**

BUL-3872.2

August 11, 2025



**Memorandum of  
Understanding  
(MOU) Without  
Payment**

BUL 10195.0

September 8, 2025



**Policy and  
Procedures for  
District Fuel Credit  
Card**

BUL-6406.1

September 22, 2025



**Comprehensive  
Guide to District  
Procurement**

REF-102076.0

October 6, 2025

## Procurement Services Division

Making it Easier to do Business with LAUSD

# INTERNAL AND EXTERNAL ENGAGEMENT



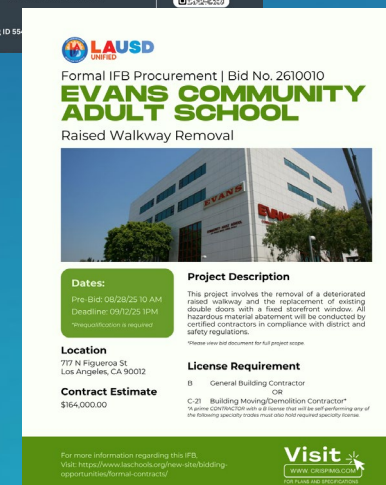
### Instagram

- ❖ Followers: +223.2% | 136 → 316
- ❖ Views: +2.7K% | 1.2K → 32.6K
- ❖ Reach: +1.4K% | 390 → 5.7K
- ❖ Content Interactions: +642.1% | 38 → 265



### LinkedIn

- ❖ Followers: +298.8% | 82 → 274
- ❖ Impressions: +217.7% | 3928 → 12742
- ❖ Reactions: +144.9% | 85 → 216



## Procurement Services Division

Making it Easier to do Business with LAUSD

### INTERNAL AND EXTERNAL ENGAGEMENT



#### **Purchasing Q&A for Schools and Offices**

Targeted conversations about frequently asked questions to promote adoption of best practices.

Monthly  
Via Zoom



#### **Customer Support Team and Supplier Support Team**

Provides on demand technical support for any topics related to purchasing in Ariba.

Daily  
Via Phone



#### **Contractor Prequalification Drop-In Session**

Construction industry driven engagement to increase participation in bidding processes.

Monthly  
Via Teams



#### **Ariba for Suppliers Technical Assistance Sessions**

For suppliers that are new to conducting online bidding in Ariba Discover

Monthly  
Via Teams



#### **Procurement Connection Summit II**

Promoting District initiatives to simplify processes for suppliers

In Person

Tentative  
December 11, 2025

## Procurement Services Division

Making it Easier to do Business with LAUSD

# ONGOING IMPROVEMENT OPPORTUNITIES

### GOALS

Management of processing times

Track cost savings/avoidance

Track rebate eligibility

Enhance competitive climate

Professional development for staff

### RESULTS

Purchase Order processing in 2 days

Measured \$310M in cost savings and avoidance

Collected over \$1M in rebates since July

Received no less than 3 responses on 93% of our bids

Over 100 hours of training opportunities provided

## Procurement Services Division

Making it Easier to do Business with LAUSD

### ONGOING IMPROVEMENT OPPORTUNITIES

**Aug '25**

Supplier scorecards and Quarterly business reviews

**Sep '25**

Expanded access catalogs and data tools for viewing purchase history and trends

**Oct '25**

Pilot initiatives to collaborate with other school districts on contracting solutions

**Dec '25**

Streamlined bid documents, proposal templates and contracts

**Jan '26**

Prequalification software development and roll out

## Procurement Services Division

Making it Easier to do Business with LAUSD

### CONTACT US Get In Touch ...



333 S Beaudry Ave, 28<sup>th</sup> Floor  
Los Angeles, CA 90017



(213) 241-3087



[procurement.lausd.net](https://procurement.lausd.net)



# LA Unified Board of Education Facilities & Procurement Committee

**NEXT MEETING**  
**December 2, 2025**  
3-5 pm